## **PVSB** Achieving customers' satisfaction is our top priority







### INTRODUCTION

Sao Mai – Ben Dinh Petroleum Investment Joint Stock Company (PVSB) is a company founded by Vietnam Oil & Gas Group (PetroVietnam) and strategic shareholders on April 24th, 2007.

PVSB now is one of divisions of PetroVietnam Technical Services Corporation (PTSC).

The initial charter capital is 500 billion Vietnam Dong.









## **BUSINESS LINES OF PVSB**

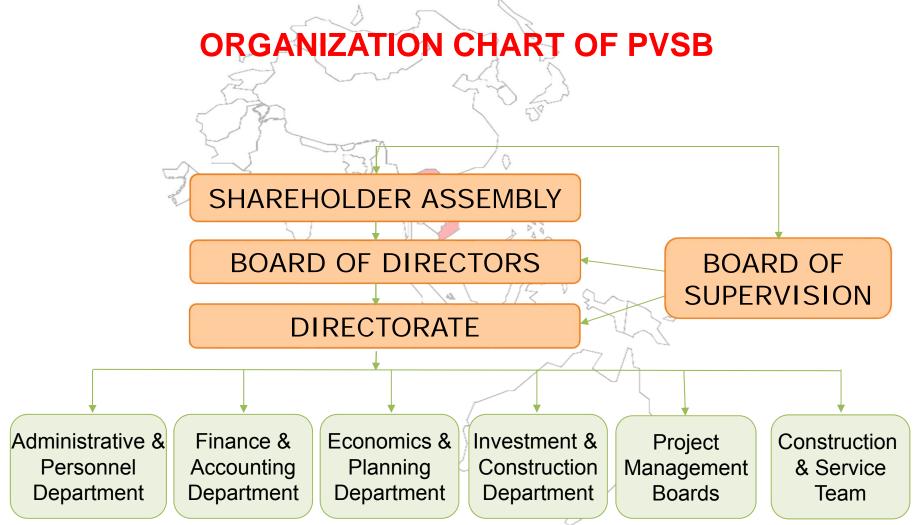
- 1. Exploiting and operating Sao Mai Ben Dinh port complex and economic zone (163 ha).
- 2. Construction of various type of houses, apartment & building.
- 3. Construction of petrochemical units and pipelines.
- 4. HVAC fabrication and installation.
- 5. Commercial and trading equipment for oil & gas industry.
- 6. Civil Construction.

PVSB

- 7. Fabrication yard for oil and gas industry.
- 8. Ship repair and ship building.
- 9. Shipping agency service.
- 10. Rental of vehicle, storage.
- 11. Procurement and Forwarding, etc.







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# SUMMARY OF FINANCIAL INFORMATION FOR THE LAST 03 YEARS

No.	Description	Year 2012	Year 2013	Year 2014	Average of 03 years
1	Total assets	40.834.217	40.695.997	40.625.330	40.718.515
2	Total liabilities	12.738.589	12.697.548	12.566.628	12.667.588
3	Working capital	27.132.559	27.526.167	27.731.127	27.463.284
4	Turnover	4.416.360	4.938.804	4.468.442	4.607.869
5	Pre-tax profit	536.749	135.512	110.420	260.894
6	After-tax profit	1.249.849	344.795	52.820	549.155

## **QHSE MANAGEMENT CERTIFICATES**



Management System Certificate OHSAS 18001:2007 Management Syster Certificate ISO 9001:2008

Certificate

ISO 14001:2010



### MASTER PLAN SAO MAI – BEN DINH PETROLEUM MARINE LOGISTIC BASE







Figure -2.3 Location of Areas inside Project Region (updated)



#### AREA OF SAO MAI – BEN DINH PETROLEUM MARINE LOGISTICS BASE











# **PVSB FACILITIES FOR FABRICATION AND INSTALLATION**

- Fabrication workshop with crane 10T: 24 x 40 m
- Fabrication yard: 3 ha
- Blasting & painting workshop 1: 13 x 20 m
- Blasting & painting workshop 2 : 13 x 20 m
- FCAW welding machine : 25 pcs
- SMAW welding machine : 30 pcs
- ➢ GTAW welding machine : 20 pcs
- Forklift 6T : 01 pcs
- > Others





## **FABRICATION WORKSHOP**



1000m2 workshop equipped with 10T overhead crane

**PVSB** 

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F PF	ROJECT	REFER	RENCE
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Order	Project	Name of project developer	Scope of work	Total Volume (ton)	Time finished
1	Construction of High tech Concrete Building Component Plant	Sopewaco	Designing and providing materials, equipment and executing items outside the fence	N/A	2011
2	New-building 90 m water self-lift drilling rig	PV Shipyard	Executing Block 04, Block 15, Block 16 and pipeline of Block 04, 15, 16 for new-building 90 m water self-lift drilling rig Project	500	2011
3	New-building 90 m water self-lift drilling rig	PV Shipyard	Executing steel structure of living quarter for 100 men	300	2011
4	New-building 90 m water self-lift drilling rig	PV Shipyard	Executing and erecting interior items for new-building 90 m water self-lift drilling dig Project	N/A	2011
5	BIEN DONG	PTSC MC	Executing Stair Tower Manufacturing service for Living Quarter PQP	200	2011

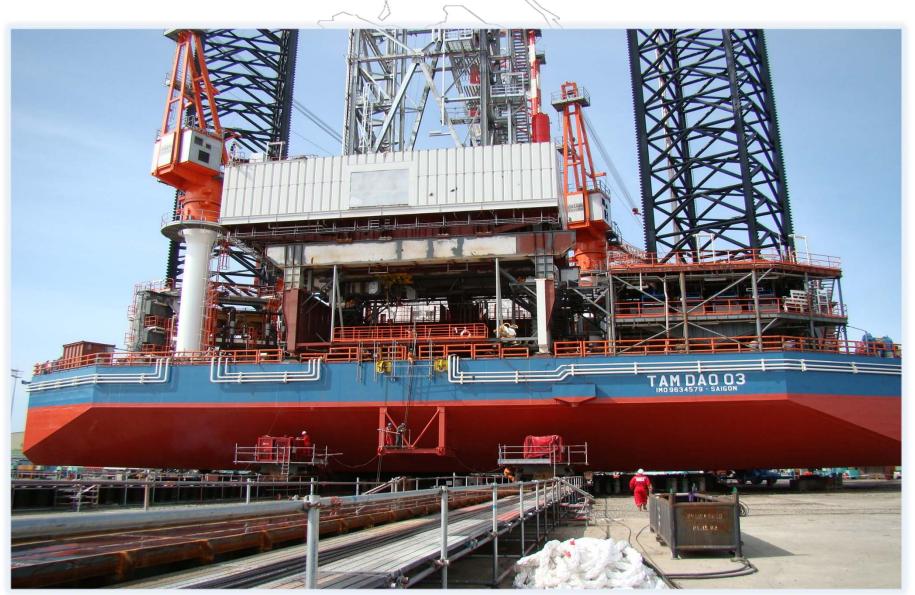
# PROJECT REFERENCE

Order	Project	Name of project developer	Scope of work	Total Volume (ton)	Time finished
6	BIEN DONG	PTSC MC	Fabricating SSIV and NCS2 Tie in Skid,	200	2012
7	Tam Dao 01	Vietsov Petro	Supply man-power and materials for Tam Dao 01 Rig- up ( 2013 )	N/A	2013
8	Subsea 7	Chevron Australia	Fabrication Spool & Spreader transportation stands and seafastening	650	2013
9	HRD Project	PTSC MC	Fabrication service of upper deck for HRD Project	650	2014
10	Su Tu Vang Development Project	PTSC MC	Fabrication Piles and Conductor Piles	1071	2014
11	HST Full Field Development and HSD Early Field development Project	PTSC MC	Fabrication Clamps for HST Jacket Repair	120	2014
12	Cửu Long	DQS	Supply man-power and materials for Cửu Long Rig-up	N/A	2014
13	105K shipbuilding project - DQS	DQS	Supply and installation accommodation item	N/A	2015
14	Đại Hùng	DQS	Supply and installation accommodation item	N/A	2015
15	Nghi Sơn Project	PTSC MC	Pipe spool fabrication, blasting, and painting	100.000 ID	2015

# PROJECT REFERENCE

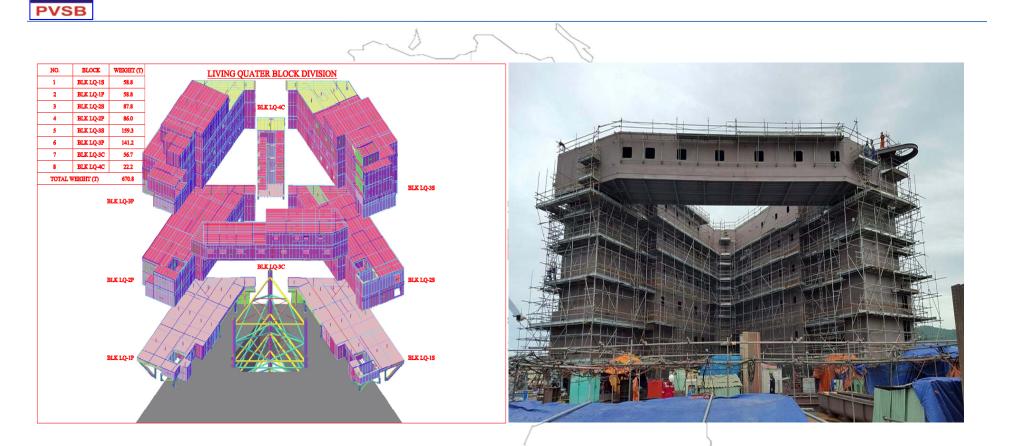
Order	Project	Name of project developer	Scope of work	Total Volume (ton)	Time finished
16	Tam Đảo 05	PVMS	Executing steel structure and piping system of living quarter for 140 men, installation accommodation item	592	2015
17	PY Fab Pursephones Project	PTSC POS	Piping & structure fabrication	200	2015
18	AHTS Project	DQS	Fabrication 04 block for AHTS project	454	2015
19	Bien Dong	VSP	Purchasing Liebherr Crane type LR 11350.	1350 Tons crane	2008
20	Thien Ung	VSP	Supplying fire water pump for Thien Ung platform	02 skid packages (830m3/h)	2015
21	BK4	VSP	Fabrication and supplying interior items and HVAC for UPS and Battery room of BK4	For BK4-BK4A platform	2015
22	Thien Ung	VSP	Supplying of oil drain pumps	For Thien Ung oil rig	2015
23	Thien Ung	VSP	Supplying if submersible pumps	For Thien Ung oil rig	2015
24	Thien Ung	VSP	Supplying if Air compressor	For Thien Ung oil rig	2015
25	Thien Ung	VSP	Supplying Manual Valve	For Thien Ung oil rig	2015





Living Quarter package of TAM DAO 03 oil rig at Sao Mai – Ben Dinh port

PETROVIETNAM



Fabrication; supply and installation accommodation items for living quarter Tam Đảo 05 – 120 men





Activities at site for Fabricating Living Quarter of Tam Dao 05 oil rig





Supply manpower and material for Tam Dao 01 Jack up Rig





Installation accommodation items for 105K (DQS) – New building Providing material & installation for Cuu Long oil rig refurbishment (LQ package) (DQS)





Fabrication and supplying materials for repairing LQ of West Telesto Platform





PVSB's workers at site – Implementing Block No.4, No.15, No.16 of the 90m drilling rig



PVSB's workers at site – Implementing Stair Tower package Bien Dong 1 project







Fabrication of 02 Blocks for AHTS vessel





Fabrication Spool and Spreader transportation stands and sea fastening for Chevron Australia





Fabrication service of SVSW Pile and Conductor piles for Cuu Long JOC





Fabrication and trial fit Clamps for HST Jacket repair (Thang Long JOC)





Fabrication of Riser Spool for Subsea7 project





Materials for pipe spool – Nghi Sơn refinery project

Completed spool be transported to THANH HOA via seafreight





Commissioning and transferring the Crawler Crane which has the highest capacity in Vietnam to VIETSOVPETRO





Delivery 02 pumps systems of Fire water pump for Thien Ung Platform

SUPPLY OTHER MACHINES IN FIELD OF PETROLEUM INDUSTRY



Ratchet Wrench Square drive, Inline Drive; Hydraulic Wrench; Standard Air/Hydraulic Torque Wrench Pump; Pneumatic Multiplier (TORQLITE)



 Portable Oil Filtration Machine; Transformer oil cleaning machines; Turbine oil cleaning machines – 3 stage; Centrifugal Fuel Filter and Water Separator (CBS).



SUPPLY OTHER MACHINES IN FIELD OF PETROLEUM INDUSTRY

Self inflatable oil containment boom; Auxiliary Equipment; Tanks; Sorbents; Skimmer.

 LAZARO ITUARTE is specialized in the manufacture of GATE, GLOBE, CHECK and BALL valves, including the 'Pressure Seal' and 'Cryogenic designs and 'Sour Service' applications.

#### HEALTH, SAFATY, ENVIRONMENT AND QUALITY(HSEQ) POLICY

With the motto **"Achieving customers' satisfaction is our top priority"**, PVSB's Board of Directors and whole staff are determined to:

Always satisfied customers.

PVSB

Complying with the law, conventions, standards and regulations to ensure absolute safety to people, environment, property and quality assurance services, products in manufacturing operations, business of PVSB.

PVSB

### HEALTH, SAFATY, ENVIRONMENT AND QUALITY(HSEQ) POLICY

- Identifying, preventing and minimize any accidents, occupational diseases, physical damage, environmental pollution in all the activities of PVSB.
- Improving continuously the Health Safety Environment and Quality management system.
- Ensuring capacity and skills necessary for working manner of PVSB employees through training.



